

**Capabilities Statement**

**COMPANY HISTORY**

Bluestor Networks, a Service Disabled Veteran-Owned Small Business, has been providing IT products and services to clients since 2005. Those product and service offerings include: computer/network systems design, hardware and software procurement, installation, maintenance, onsite support, remote support, cloud based backup and antivirus, helpdesk services, cloud migrations, and full local source IT management. With an industry average of 20 years in IT, BlueStor is able to provide a well devised solution. Our partnerships with major distributors provides for on time or exceeding delivery of procurement needs.

**Manufacturer Partnerships (not all-inclusive)**

Microsoft, Lenovo, Cisco, EMC, Brocade, APC, HP, Citrix, VMware, Symantec, Trend Micro, Watchguard, IBM, Samsung, ACER, Barracuda Networks, AVG, Drobo, LaCie, Raritan, Infortrend, Promise, Axiom

**Differentiators**

* 5 Atlanta Distribution Warehouse Centers (70 National) for reduced carbon footprint shipping (Think Green!) with over 850,000 skus
* Emergency Delivery of hardware – Same day order delivery (Based on Availability)
* 99% of orders meet or exceed delivery expectations
* Online quoting/ordering processing available

**Bids/Contracts/IT Procurement**

USDA-ARS - $16k IT Procurement

Leica Geosystems - $130k IT Procurement

Sawnee EMC - $115k IT Procurement

Atlanta Allergy and Asthma - $125k IT Procurement/Services

**Key Data**

Service Disabled Veteran-Owned Small Business

**DUNS Number**

808101245

**SAM Cage Code**

57XS6

**Ability to procure on GSA Schedule:**

Synnex GS-35F-0143R

**NAICS CODES**

Primary – 423430

Additional - 334112, 518210, 541512, 334111, 334118, 334613, 423690, 443142, 511210, 541513, 541519, 811212

**Primary Contact**

Patrick Cash

[pcash@bluestor.com](mailto:pcash@bluestor.com)

404-843-2583 x 102

**References**

Sawnee EMC – Procurement of IT Software/Hardware, technology consulting

Rocky Gravley – [rocky.gravley@sawnee.com](mailto:rocky.gravley@sawnee.com)

Leica Geosystems – Procurement of IT Software/Hardware, technology consulting, development of mobile processing storage system for GIS Data Processing, network support. 2500 Global Users

Chad Crowder – [chad.crowder@leicaus.com](mailto:chad.crowder@leicaus.com)

Atlanta Allergy and Asthma Clinics – Hardware and software procurement, first level helpdesk operations, on-site hardware maintenance for 19 Atlanta area locations and 350 users, technology consulting.

Dan Pool – [dpool@atlantaallergy.com](mailto:dpool@atlantaallergy.com)